



# ArcelorMittal

**Paulina Johnson**  
**Account Manager, General Motors, ArcelorMittal USA**

Paulina Johnson is the account manager for General Motors at ArcelorMittal USA. In her role, Paulina is responsible for developing and managing account plans for her customers and maintaining customer relationships. Over the past sixteen years, she has held several key roles with ever increasing responsibility. She has been a member of Association of Women in the Metal Industries (AWMI) since 2004, and currently serves on the board of the Detroit Chapter.

Paulina is also an award-winning motivational speaker who champions diversity and inclusion initiatives in corporate America. She obtained a bachelor's degree in computer information systems in three years, and an MBA in marketing administration from Indiana University Northwest. Paulina is the 2015-2018 President of the National Black MBA Association Detroit Chapter and founder of Achieve Against All Odds, a non-profit mentoring organization. Paulina has authored two books, "I AM YOU – Achieving Against All Odds", and "When Success Calls, Achieve Against All Odds". In addition, Paulina has been honored as a Crain's Detroit Business and Michigan Chronicle 40 Under 40 and was awarded the 2018 Professional Woman of the Year for the Detroit NANBPWC

In her spare time, Paulina enjoys writing, reading, and completing community service with Alpha Kappa Alpha Sorority, Inc. She is the proud mother of four and currently resides in Novi, Michigan.

